

AMB Generali

Financial Results 9M 2006

November 9, 2006
Investor Relations



AMB GENERALI

Ongoing profitable growth in first nine months of 2006

- **Life and health business with continuously strong growth rates above market level**
 - **Life gross premiums go up +7.7%** (single +98.9%, regular +2.6%)
 - **Health gross premiums increase by +4.5%**
- **P&C market characterised by competitive pricing; AMB Generali P&C premiums go down -0.4%, which is better than the expected market development**
- **Improvements in operating profitability**
 - **Reduction by 428 administrative-staff FTE's** in first nine months; 2,178 since 09/2002
 - **Combined ratio of 95.3% in line with full-year target**
- 9M result **positively influenced by high volume of realised capital gains**
- **For Q4, however, negative impact expected from restructuring costs**

Net profit of € 296 m
in line with full-year 2006 target of > € 340 m



Business development overview

€	9M 06	9M 05	Δ
Total premiums (German GAAP) ¹	9,936 m	9,449 m	5.2%
Consolidated gross premiums (IFRS) ¹	8,771 m	8,481 m	3.4%
• Life	5,049 m	4,802 m	5.1%
• Health	1,246 m	1,192 m	4.5%
• P&C	2,477 m	2,487 m	-0.4%
Life new business regular premiums	733 m	711 m	3.1%
Claims & benefits	-8,579 m	-7,919 m	8.3%
Operating expenses	-1,652 m	-1,680 m	-1.7%
Investment income (net)	2,888 m	2,670 m	8.2%
Operating profit	573 m	497 m	76 m
Finance costs	-8 m	-6 m	-2 m
Tax	-269 m	-263 m	-6 m
Net profit	296 m	228 m	68 m
• Attributable to minority interests	1 m	2 m	-1 m
Shareholders' equity	3,773 m	3,794 m ²	-0.6% ³

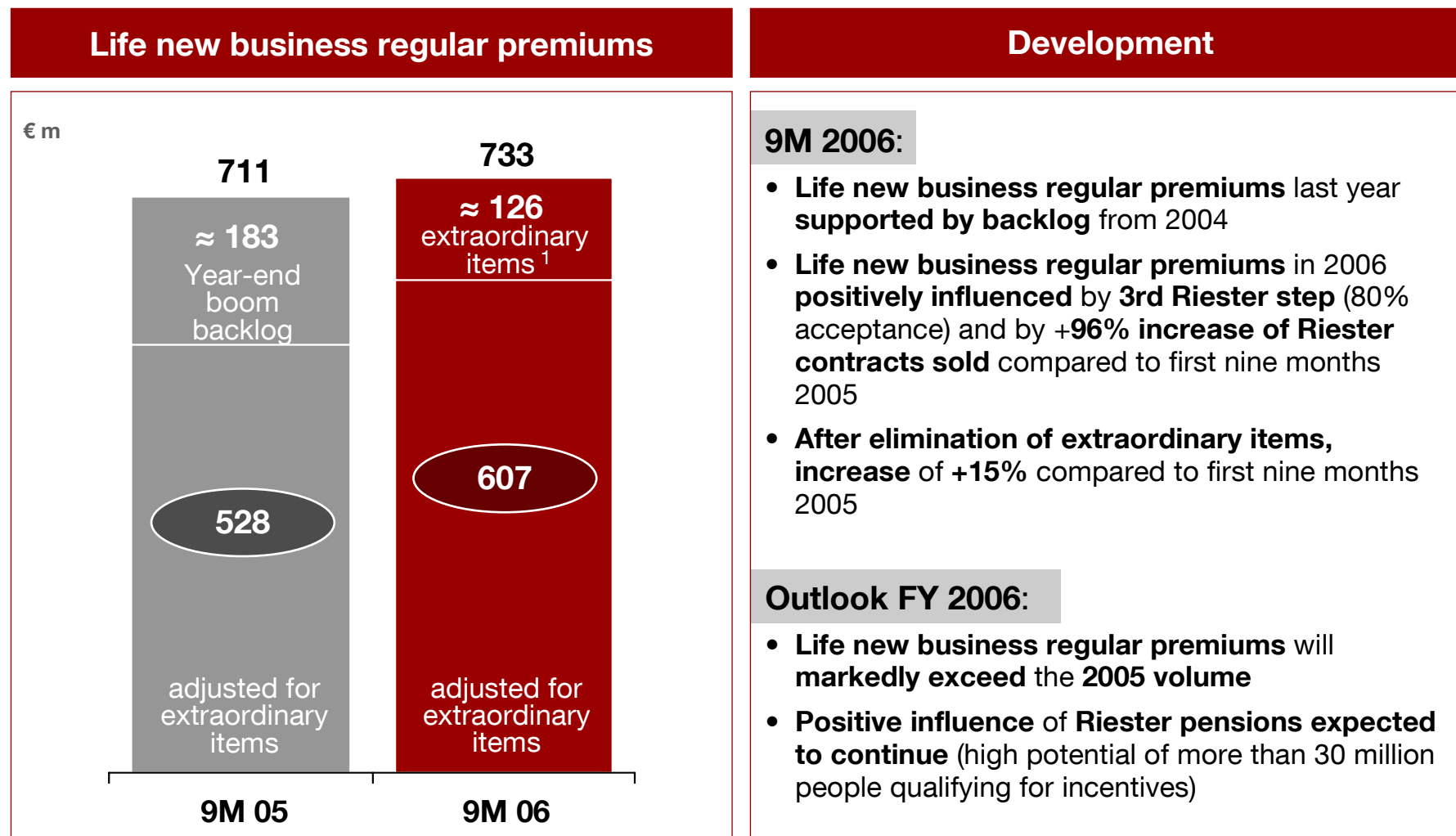
¹ German GAAP including / IFRS excluding savings portions of unit-linked and Riester contracts

² balance-sheet position as at 31.12.2005

³ in relation to 31.12.2005



Without extraordinary items, life new business regular improves significantly



¹ mainly 3rd Riester step

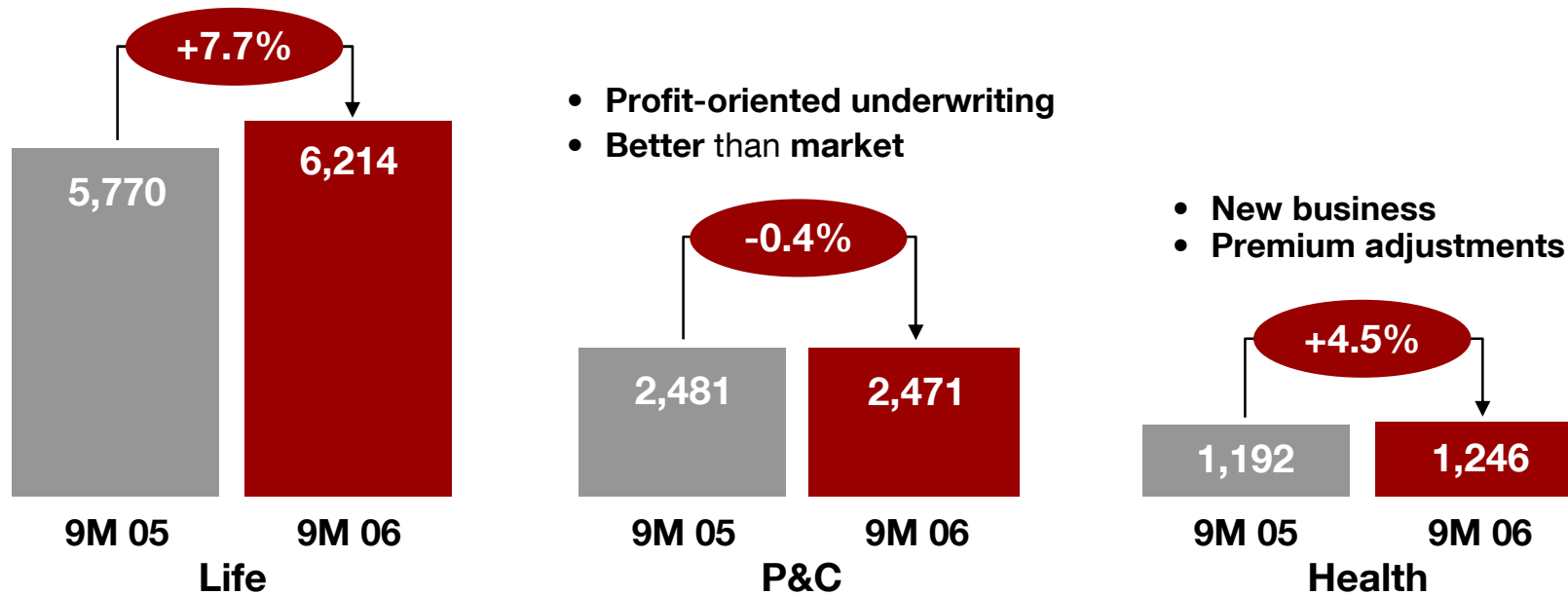


Above-average premium growth in all segments

€ m	9M 06	9M 05	Δ
Total premiums (German GAAP)	9,936	9,449	5.2%

- **Positive impulses for growth** due to:
 - 3rd Riester step and Riester new business
 - High level of single-premium business

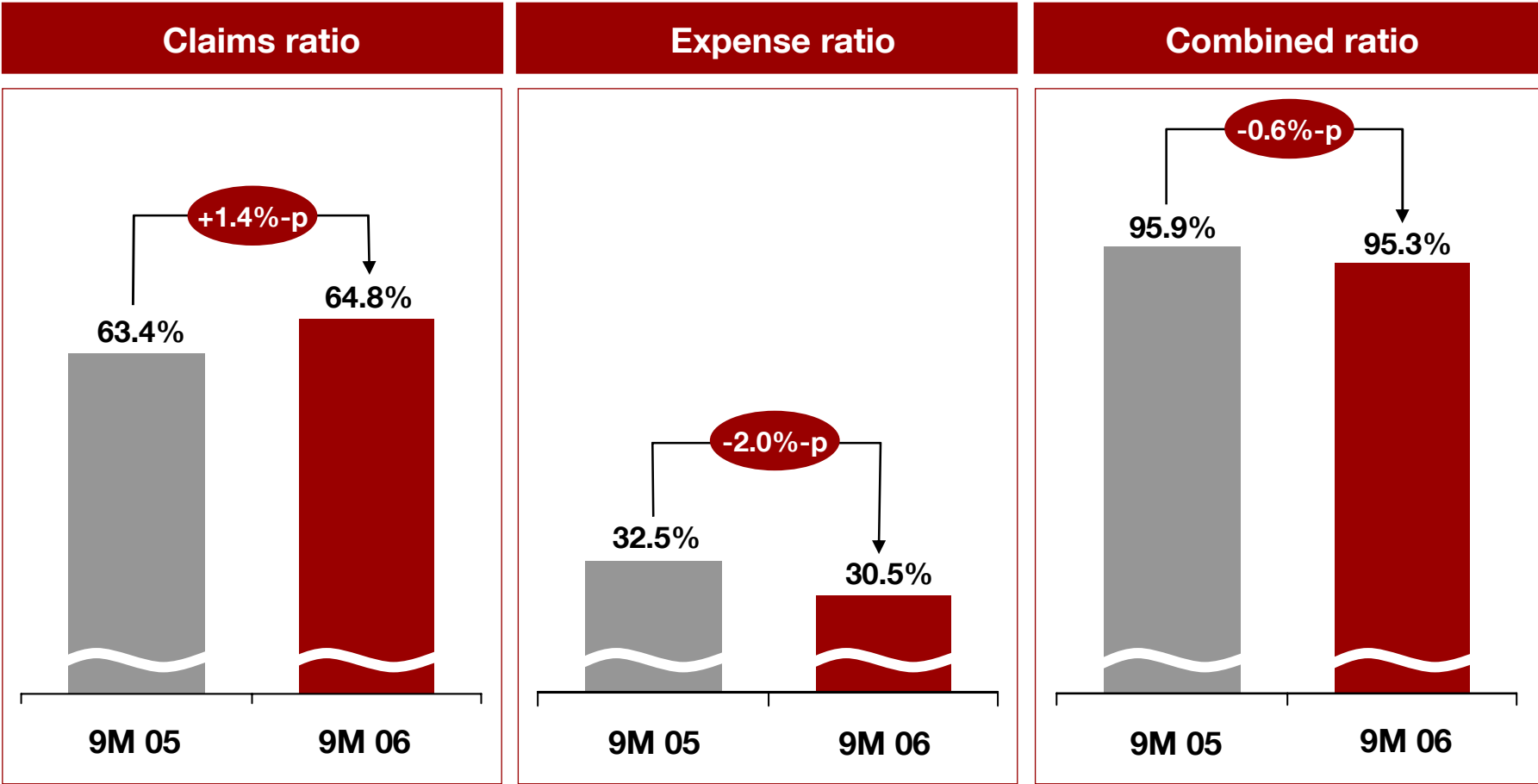
€ m ¹



¹ gross premiums German GAAP, direct business

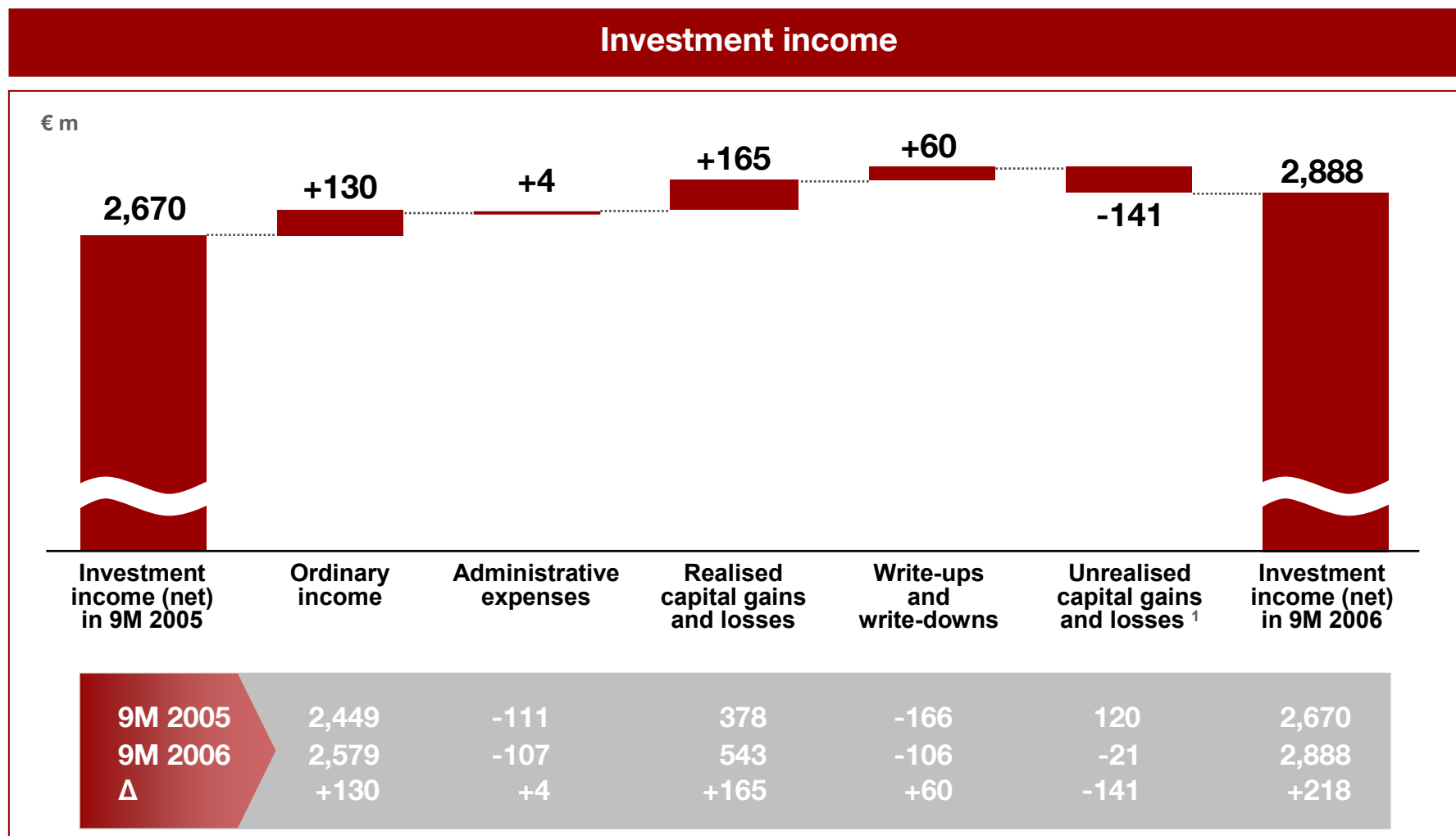


Combined ratio decreases due to persistent cost reductions



Combined ratio in line with 2006 target

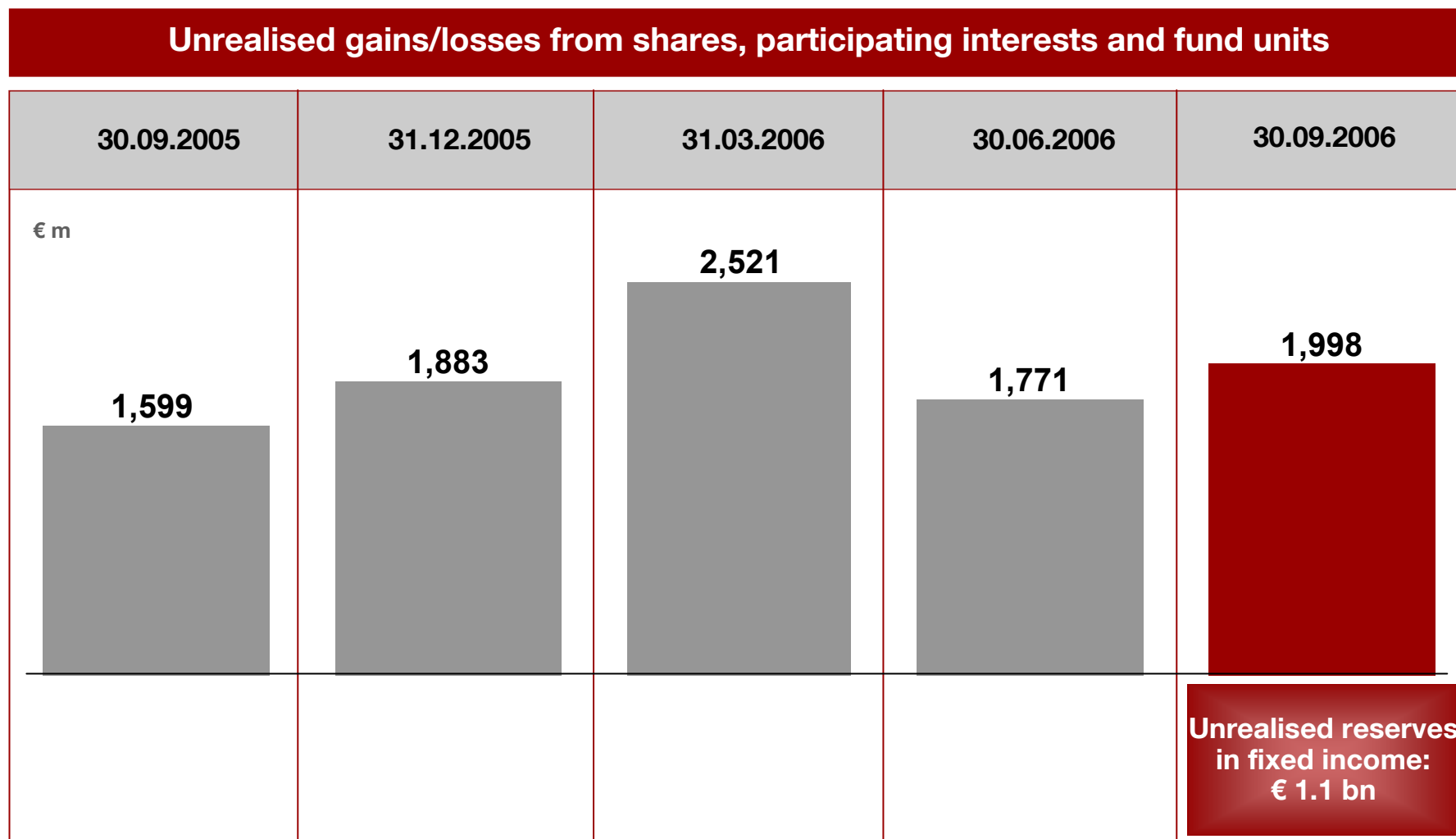
Further increase of investment income



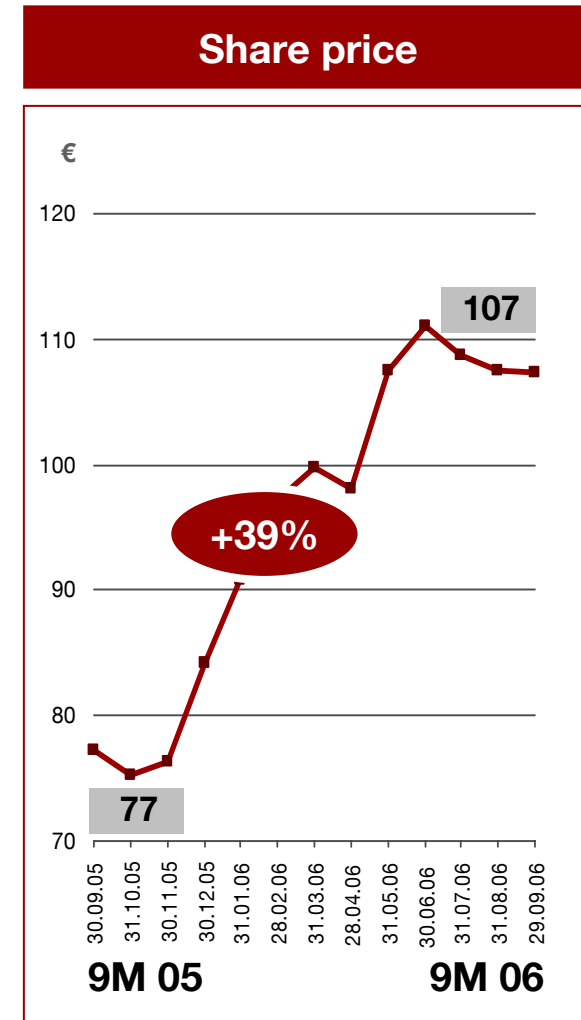
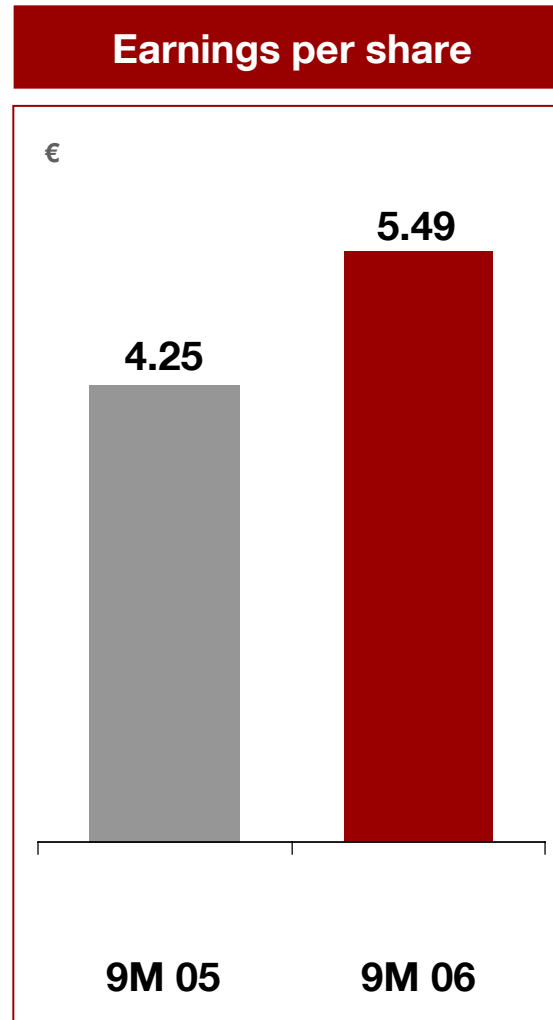
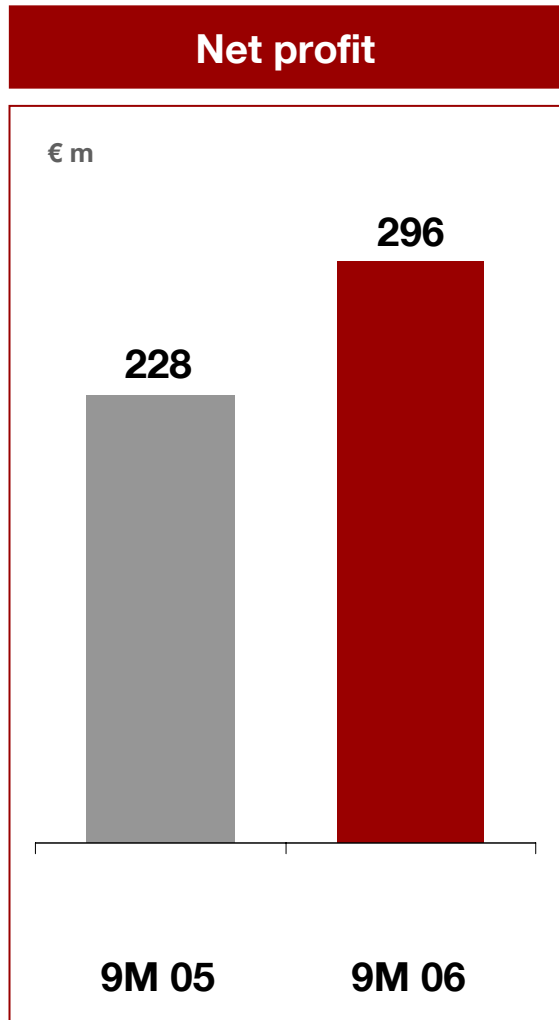
¹ mainly forward transactions in fixed income








Continuation of long-term upward trend in dividend-bearing securities



Positive development of shareholder value



Ambitious financial targets for sustained profitability

		Achievements 9M 05	Achievements 9M 06	Targets 2006
Life/Health	Premium growth ¹			
	Life regular	+7.8%	+2.6%	above market level 
	Health	+5.2%	+4.5%	
P&C	Premium growth ¹	-1.2%	-0.4%	market level 
	Combined ratio	95.9%	95.3%	< 98% against difficult market environment 
Overall	General expenses ²	€ 1,384 m	€ 1,343 m	€ 1,830 m 
	Net profit	€ 228 m	€ 296 m	> € 340 m 

¹ gross premiums German GAAP, direct business

² German GAAP figures, excl. commissions



Additional potential identified in the context of the feasibility studies

Savings as a result of Group-wide measures and programmes in the individual Group companies

Centralisation of back-office functions to realise synergies by ...

...economies of scope



...economies of scale

1st step

Optimisation of operations within existing structures already initiated various projects

- Best practice to optimise **claims management**
- Intensification of **efficiency programmes** within Group companies

2nd step

Structural integration of selected operations

- I Centralisation of claims handling within a **Group-wide claims management company**
- II **Customer services**: shared handling of selected standard business transactions
- III **Shared services**: concentration of specific support functions in a **Group-wide service company**

Targets 2008

Cost cutting

Old target: € 100 m
New target: € 200 m

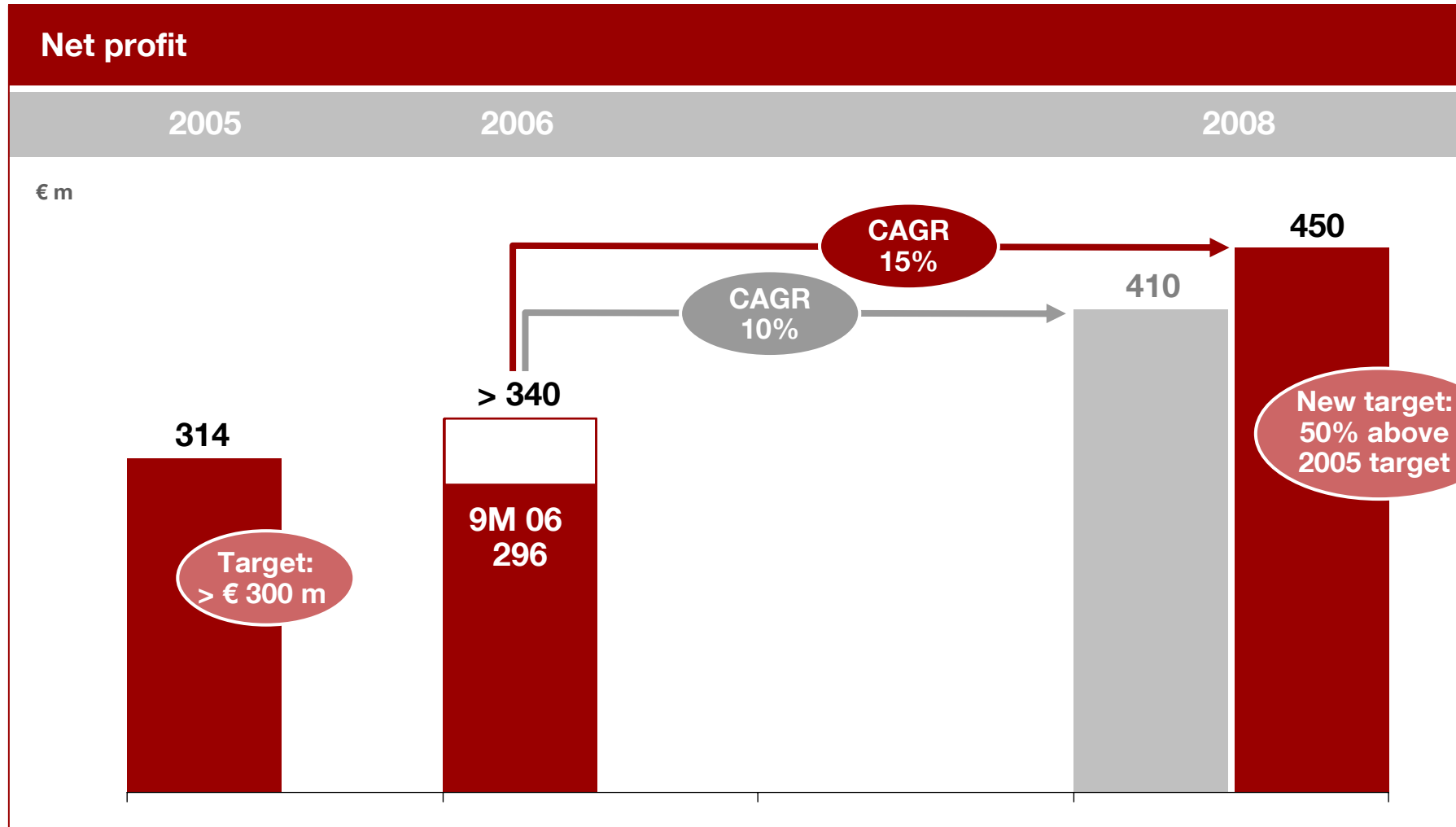
FTE reduction

Old target: 1,000
New target: 1,500



AMB Generali raises profit level expected for 2008

Group-wide structural integration being pushed



Back up



Development by segments ¹

€ m	Life			Health			P&C		
	9M 06	9M 05	Δ	9M 06	9M 05	Δ	9M 06	9M 05	Δ
Total premiums (German GAAP)	6,215 ²	5,770 ²	7.7%	1,246	1,192	4.5%	2,477	2,483	-0.3%
Gross premiums written (IFRS)	5,050 ²	4,802 ²	5.2%	1,246	1,192	4.5%	2,477	2,483	-0.3%
Investment income (net)	2,236	2,156	3.7%	228	212	7.7%	311	193	61.5%
Claims & benefits (net)	-5,899	-5,354	10.2%	-1,268	-1,201	5.5%	-1,414	-1,363	3.7%
Claims ratio	-	-	-	56.6%	56.2%	0.4%-p	64.8%	63.4%	1.4%-p
Expense ratio	17.5%	18.9%	-1.4%-p	12.0%	10.7%	1.3%-p	30.5%	32.5%	-2.0%-p
Combined ratio	-	-	-	68.6%	66.9%	1.7%-p	95.3%	95.9%	-0.6%-p
Operating profit	242	299	-57	44	61	-17	298	167	131
Finance costs	0	0	0	-5	0	-5	0	0	0
Tax	-115	-167	52	-29	-24	-5	-103	-65	-38
Net profit ³	127	132	-5	10	37	-27	195	102	93

¹ before elimination of intra-group transactions between segments

² German GAAP including / IFRS excluding savings portions of unit-linked and Riester contracts

³ the decrease of the segment result in life and health - mainly attributable to the impact of the consolidation of the merger of an intermediate holding company into AMB Generali Holding AG - was compensated by the extraordinarily positive development in P&C



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